



ISRAEL EXPORT INSTITUTE



Ministry of Economy and Industry
Foreign Trade Administration

Insurtech Roadshow to South Africa

February 18-20, 2020 | Johannesburg



Categories

- IT Infrastructure
- Big Data

One Liner

Enterprise Data and Cloud Storage Solutions

Company Description

Infinidat was founded in 2011 by a team of the storage industry experts focused on returning business value to customers by eliminating the compromises between performance, availability, and cost at multi-petabyte scale for enterprise storage.

The Infinidat team, spanning generations of storage industry experience and previous product successes, has become an industry leader by developing a better, faster way to store and protect multiple petabytes of data, with the highest possible availability, at the lowest possible cost. All of this work was done with a single goal in mind – enable customers to spend less on their infrastructure and focus more on innovation, growth, and competitive advantage.

Unique Selling Points

Unique to the Infinidat portfolio is the use of a set of fully abstracted software-driven functions. These functions include our Neural Cache, InfiniRaid®, and InfiniSnap® technologies. When layered on top of very low-cost commodity hardware, the result is multi-petabyte enterprise storage solutions with an unprecedented seven nines (99.99999%) availability, high performance, and support for a multitude of workloads at scale.

Looking to meet:

- CTO
- CIO
- all the Infrastructure positions



Categories

- Insurance products / offerings
- IT Infrastructure
- Operations & Automation
- On-demand Insurance / UBI Client Engagement
- IoT

Looking to meet:

- CIO
- CDO
- CTO
- COO (C-Levels)
- Chief Architect
- Enterprise Architect

One Liner

OpenLegacy improves the speed & success of digital transformation projects by enabling enterprises to go truly digital.

Company Description

OpenLegacy improves the speed & success of digital transformation projects by enabling enterprises -- even extremely complex ones -- to go truly digital. The platform automates and standardizes the process of creating digital services - microservices based APIs - so that without changing any backend applications, an organization can move to a fast, agile and robust microservices architecture at a fraction of the time and cost it would take with other solutions. As the name suggests OpenLegacy is extremely potent in scenarios where complex legacy systems are involved.

Unique Selling Points

OpenLegacy bypasses complex architectures, such as legacy middleware, to deliver digital services faster, powerfully, and flexibly from virtually any backend - resulting in 20x Faster Microservices/APIs Creation, 75% Lower Total Cost of Ownership, and 5x Better API Performance.



Categories

- Client Engagement
- Compliance

One Liner

AI-powered Problem Solving Platform - Insurance clients have deployed SparkBeyond as a core AI solution for underwriting, churn, cross- sell/up-sell, claims processing, etc.

Company Description

SparkBeyond empowers organizations to solve their most complex challenges with AI-powered problem-solving. Its platform connects the dots between disparate events and a multitude of third-party data sources to discover patterns buried in complex data and apply continuous driver discovery to top KPIs. Designed to tackle the bias inherent in human thinking, the platform generates millions of ideas in minutes, so that decision-makers are empowered with disruptive, powerful and actionable insights. Fortune 500 companies have partnered with SparkBeyond to disrupt their markets as this AI technology has helped generate over \$1 billion in impact for clients across 20+ industries. SparkBeyond's Problem Solving Platform offers unparalleled productivity and efficiency for its clients by automatically analyzing a variety of structured, disparate, first and third-party data to generate millions of hypotheses in minutes, instead of months. Not only does it collapse the time to value, the platform's ideations run in a multitude of directions, providing a variety of ideas, including many that clients would never have considered on their own. SparkBeyond automatically augments this core data with vast repositories of collective human knowledge allowing both data scientists and business owners to see the bigger picture with an expanded and enriched scope of insights.

Unique Selling Points

SparkBeyond has enabled computers to surface creative insights for the first time. The platform can test millions of hypotheses and ideas in seconds and minutes independently of a human analyst - which would otherwise take a data scientist or analyst days/ weeks /months. The benefits are multiple: it poses questions that people simply would not think to ask; it enables almost instantaneous leveraging of external datasets such as weather or maps to augment internal data; it enables faster and better business decision-making underpinned by better insights

Looking to meet:

- CEO
- CIO
- CDO
- Head of Underwriting, Risk, Claims





Spetrotec

www.Spetrotec.com

Categories

- Insurance products / offerings
- Preventive (or additional non-insurance offerings)
- On-demand Insurance / UBI

One Liner

Spetrotec is a technology company that designs, develops and sells IoT electronics, online tracking systems and monitoring solutions.

Company Description

Spetrotec is a technology company that designs, develops and sells IoT electronics, online tracking systems and monitoring solutions. In the business for over 30 years, we ship over 50,000 high-end systems per month, under our own brand or as a white label. Spetrotec's high security and telematics systems feature a wide range of advanced cellular technologies – including GNSS, LTE, NB IoT, and more. Our systems are installed in 70% (!) of the cars in Israel. We offer a Pay-as-you-drive full solution for insurance companies. Proven success know-how with over 33,000 insurance-policies sold and 40,000 expected in 2020! Featuring the best UI/UX in Israel, insurance companies can effortlessly offer segmented solutions to safe drivers, low-mileage drivers and new drivers – attracting safe drivers and lowering their claim expenses.

Unique Selling Points

- Plug-n-play: following adaptation of the App's appearance to the customer's preference, the insurance company can offer new products to segmented customers (low drivers, safe drivers, and new drivers).
- Full solution: client application, corporate back-end, hardware and servers.
- Innovative business models – insurance companies can receive the device for free.
- As a testament of quality, our systems are installed in new Volkswagens.
- 30 years of proven track record.
- On-going successful Pay-As-You-Drive programs – do and don'ts.
- UI/UX expertise – Israel's leading app developer with 150 developers – for exceptional UI/UX.
- Agile product development for new IoT applications.
- Super-efficient and friendly partnership support.

Looking to meet:

- CDO
- Innovation
- CIO
- VP Claims
- VP Biz Dev
- VP Innovation



Categories

- IT Infrastructure
- Operations & Automation
- Client Engagement
- Security

One Liner

Transmit Security is a cross-channel orchestration platform provider that abstracts identity, authentication, authorization, and user-risk decisioning.

Company Description

Transmit Security is a cross-channel orchestration platform provider that abstracts identity, authentication, authorization, and user-risk decisioning from applications, devices, security systems, infrastructure, and the cloud. An extensible plug-and-play approach reduces deployments to minutes for new and changes to existing business policies, authenticators, risk platforms, and channels. Transmit Security's Over-the-Air Journeys™ let application owners program and deploy new or updates to existing authorization, authentication, fraud prevention and regulatory compliance processes quickly without having to touch a single line of code. Single and cross-platform identity-related projects can now be measured in minutes and hours instead of months and years. Cross-channel and third-party integration consolidates existing authentication and risk solutions into a single console that simplifies programming, reduces management costs, and is more agile to keep pace with new identity-related technologies. Organizations have visibility and can leverage all identity and risk-related systems across all channels to enhance security and improve the overall user experience. Advanced user, device and system profiling is combined with risk data to create a continuously updated user score for real-time authentication and access decisioning at every step, across every system. With Transmit Security organizations are more agile to innovate and respond quickly to new business, security, or regulatory requirements independent of the application development lifecycle. With solutions for nearly every use case, Transmit Security is transforming the way organizations execute on identity-related challenges across both customer-facing and enterprise workforce environments.

Unique Selling Points

Transmit Security abstracts identity and risk decisioning logic from your applications and consolidates it in our centralized orchestration platform. When combined with our real-time risk decisioning, you can dramatically reduce the cost and time to market, improve your user experience, and reduce overall risk for identity related projects.

Looking to meet:

- CISO
- CIO
- CDO





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